#### SAP ARIBA

# WELCOME PACKAGE -THE FUTURE IS NOW

### **INTRODUCTION**

With SAP Ariba we have taken a big step in the right direction for our future-oriented, effective and efficient work culture. This step is and was necessary to shape the future at the forefront of innovation leaders.

We at DMG MORI place great value on leading and global technologies and with SAP Ariba we have catched the opportunity to take the path of digitalization together with our competitors.

With SAP Ariba we are now able to map the entire procurement process digitally. From the registration of potential suppliers over order processing to the storage of paid invoices. Everything is designed to be cloud-based to ensure fast and constant availability.

As a partner of DMG MORI, you are now asked to integrate this technology into your work culture. Be part of the future and use all the positive aspects of this innovation tool.

With SAP Ariba we have the chance to push the digitalization further and we are sure that you will discover this potential for yourself.



### WHY SAP ARIBA



Simplify the sales cycle and improve the cashflow

Support DMG MORI by redesign the procurement

More than 2,5 million companies are using SAP Ariba

Data consistency at ම your and our side

Cloud based for an easy implementation and using

## **YOUR BENEFITS**



by 25-60 %

Reducation of purchasing costs by 50%

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No local data storage

No software necessary only Internet access required

## FAQ

#### What are the next steps?

The first thing is to register and gualify you at SAP Ariba.

#### How exactly do I get registered?

Therefore please contact your purchasing partner at DMG MORI.

#### Why is it important that I am gualified?

Only qualified suppliers can get offers and thus orders.

#### How can I ask if I have any questions?

Before the registration you can ask your contact person at DMG MORI. During the registration process you get the opportunity to ask guestion via the SAP Ariba platform.

# **DMG MORI**

DMGMORLCOM